

A STUDY ON CAREER PLANNING AND RECRUITMENT AT ZESTWINGS INFORMATICS PVT LTD

Padigem Mamatha^[1]

MBA Student

Mr P Sagar Kumar^[2]

ASSISTANT PROFESSOR

[1,2] MASTER OF BUSINESS ADMINISTRATION

[1,2] Megha Institute of Engineering and Technology for Women, Sy. No. 7, Edulabad Road, Edulabad, Ghatkesar, Telangana.

ABSTRACT

Career development is one of those uncommon estimates that address the necessities of bosses and workers. Each association needs its representatives to develop in their expert life, with the goal that they can shape themselves towards what's to come.

This is a major reason why organizations use training sessions and introduce multiple knowledge curves to incorporate their vision and individual goals for the work. Although this process may sound trivial, it does present many challenges during implementation. The main reason is the announcement difficulty between managers and employees in the organization, which we will discuss about the factors involved in skills development and planning.

1.INTRODUCTION

1.1.INTRODUCTION TO THE STUDY

All organizations like to constantly improve. One of the major channels for introducing development to any organization is change. There can be no advancement without change. That depends on the worker. There can be no improvement to an employee's job if you are not open to change.

Nowadays, if one expects all good things to come about to him with no making an addition, then he lives in a fool's delight. This is the cause why many organizations have self-development programs to help their employees develop their skills and keep up with the best talent in the world. This achievement of innovative skill helps them achieve personal growth and long-term successful careers. The secret to a successful career is summed up in simple words, be the right person at the right place at the right time.

Generally, job creation involves two things: Creating one's own work during existing employment opportunities and knowing the profession goals that an organization expects an employee to perform and ensuring the trust that employers show to him or her during his or her election.

1.2 NEED FOR THE STUDY

Career development is a natural process to enlarge the strategic and employee training. To identify the right people who are suitable for their respective job. In order to reduce disturbances of an employee by giving them career counselling, guiding them, providing a friendly environment and growth in career. Employees should be updated with current technology and he must be trained continuously so that he gets updated with the new methods and procedures. Also, training creates a feeling of confidence in the mind of workers and delivers high productivity of work which leads to career development.

1.3 SCOPE OF THE STUDY

In any organisation career planning and development is the most important asset. As the organisation's overall performance depends on its employee's performance which depends on the career planning and development. The scope of the study limited to career planning and development in Zest Informatics is of great relevance to know the different strategies adopted by different organisations towards developing and shaping the careers of its employees. This study shall stand as a reference point for large growth of the organisation.

1.4 OBJECTIVES OF THE STUDY

- To identify positive characteristics of the employees.
- To develop awareness about each employee's uniqueness.

- To analyse the career planning and development in Zest wings Informatics.
- To understand their expectations and career requirements from their organisation.

➤ 1.5 RESEARCH METHODOLOGY

Data collection refers to the structured data collection related to the subject matter from the units being investigated. The method of data collection depends on the type, purpose and scope of the investigation on the one hand and the availability of resources and time on the other. Data can be split into primary and secondary data, depending on the status and mode of collection.

PRIMARY DATA:

The data will be collected through structured Questionnaire.

SECONDRY DATA: Secondary data was collected from various sources such as books, journal articles, annual reports, company records, company files, company websites, etc.

Sample Size: 100 employees

Sample Techniques: Sampling Method

1.6 LIMITATIONS OF THE STUDY

- Not suitable for small units where there is limited opportunity for direct labour growth.
- In family business houses, family members expect faster development in their work than their professional colleagues.
- Formal planning for masters may be difficult due to prejudice and nomination, political intervention in appointments, etc.
- Some works have no measure of great development. Employees cannot get promotions without their work plans and advances in the profession.
- Communication of work problems and life-cycle issues and occupational changes, changing the employee's needs throughout his or her lifetime contradicts labour issues.

2.REVIEW OF LITERATURE

A career can be defined as all the jobs held by a person during his working life. It consists of a series of properly sequenced role experience leading to an increasing level of responsibility, status, power, and rewards. According to Filippo, "a career is a sequence of separate but related work activities that provide continuity, order, and meaning in a person's life". This is the objective view of a person's career.

However, there is also a subjective element in the concept of career in the sense that changes in attitudes, motivation and values occur as a person grows old. In both the perspectives, the focus is on the individual. Career, thus, represents an organised, well-timed and positive move taken by a person across time and space. It must be noted here that a person's career is shaped by many factors, e.g., education, experience, performance, parents, caste links and some occasional luck.

Similarly, while some people like creative personnel and artists may deal independently with shaping their careers, there are others those employed by somebody do not have much scope for their own pursuits and, in turn, career.

3. INDUSTRY PROFILE AND COMPANY PROFILE

3.1 INDUSTRY PROFILE

India is the world's largest sourcing destination for the information technology (IT) industry, accounting for approximately 67 per cent of the US\$ 124-130 billion market. The industry employs about 10 million workforces. More importantly, the industry has led the economic transformation of the country and altered the perception of India in the global economy. India's cost competitiveness in providing IT services, which is approximately 3-4 times cheaper than the US, continues to be the mainstay of its Unique Selling Proposition (USP) in the global sourcing market. However, India is also gaining prominence in terms of intellectual capital with several global IT firms setting up their innovation centre in India.

The IT industry has also created significant demand in the Indian education sector, especially for engineering and computer science. The Indian IT and ITeS industry is divided into four major segments – IT services, Business Process Management (BPM), software products and engineering services, and hardware.

The IT-BPM sector which is currently valued at US\$ 143 billion is expected to grow at a Compound Annual Growth Rate (CAGR) of 8.3 per cent year-on-year to US\$ 143 billion for 2015-16. The sector is expected to contribute 9.5 per cent of India's Gross Domestic Product (GDP) and more than 45 per cent in total services export in 2015-16.

The Indian IT sector is expected to grow at a rate of 12-14 per cent for FY2016-17 in constant currency terms. The sector is also expected triple its current annual revenue to reach US\$ 350 billion by FY 2025[#].

3.2 COMPANY PROFILE

Zestwings group started with an objective to discover innovation in addressing the technological needs. Our first innovation ZestU made us close to many undiscovered horizons in the field of information technology. Our product ZestU is a sms innovation started in the view of serving the growing popularity of the mobile publicity. With our unbending quality of service, vivacious marketing strategies supported by sheer technical brass we could, in no time acquired a larger market share within Andhra Pradesh. Presently we proudly serve sms needs of more than one thousand corporate and many more individuals across the country.

We started adding creative brains to our technical ground and diversified our presence into web development & maintenance, ERP solutions, custom application rendering and API management.

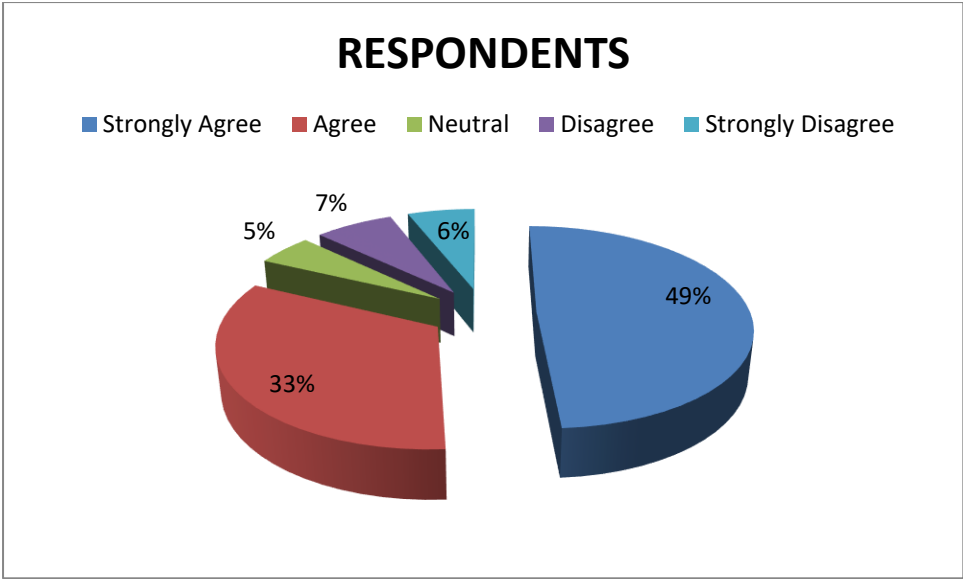
At zest wings we give every opportunity for nurturing innovation. We cultivate passion for excellence and always strive for the best possible outcome.

Zest wings Informatics Pvt. Ltd. is a proved service provider in IT and IT Enabled Solutions. Zest wings at a Glance Zest wings is a Technology enabled Services Company established in the year 2009.

4.DATA ANALYSIS AND INTERPRETATION:

- 1) Is career development and growth important for employees in the organization?

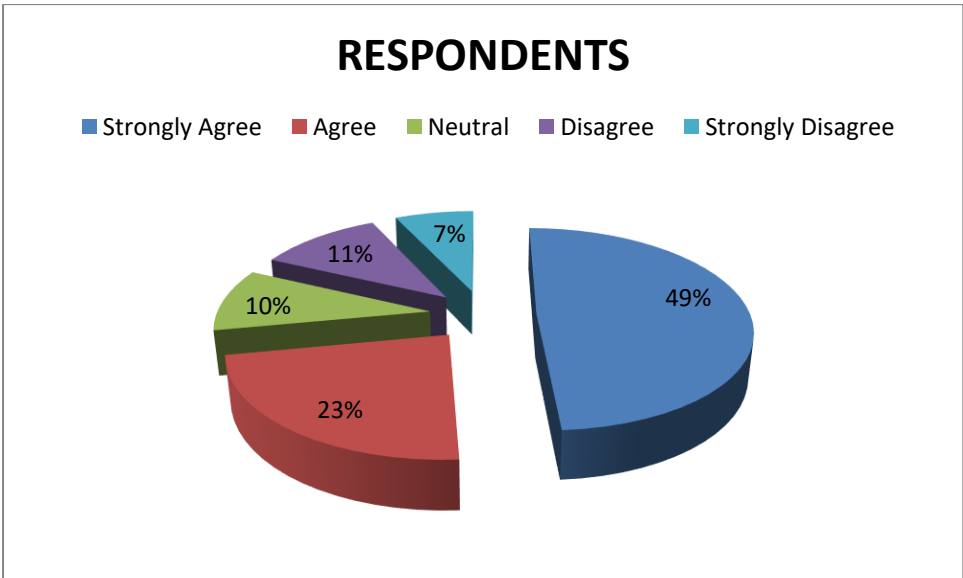
Opinions	RESPONDENTS
Strongly Agree	49
Agree	33
Neutral	5
Disagree	7
Strongly Disagree	6



INTERPRETATION: From the above table the 49 employees have strongly agreed, 33 employees agreed, 5 neutral, 7 disagreed and 6 have strongly agreed regarding the career development and growth importance.

2) Is your supervisor helping you in your career planning?

Opinions	RESPONDENTS
Strongly Agree	49
Agree	23
Neutral	10
Disagree	11
Strongly Disagree	7



INTERPRETATION: From the above table we can see the opinions of the employees regarding the supervisor in career planning where 49 are strongly agree, 23 are agree, 10 are neutral ,11 are disagreed and 7 are strongly disagreed.

3) Are you able to get help from your management regarding the career planning?

Opinions	RESPONDENTS
Strongly Agree	42
Agree	21
Neither	17

5.1 FINDINGS

1. It can be understood that growth in the organization is really important for an employee for career development.
2. An employee needs guidance from supervisors or supervisors for their career planning and better future.
3. Most of the employed would love to refer their friends to organization/
4. The employee developmental services are useful to the employees.
5. A very limited number of them are satisfied with career advancement opportunities.
6. Most of the employees are satisfied with the promotional policies of an organization.
7. Majority employees have strongly agreed regarding the career development and growth importance
8. The opinions of the employees regarding the supervisor in career planning where 49 are strongly agree.
9. We can see how management is helping in career planning from which 42 strongly agreed
10. The employees in regards to the referring friends/ relatives to the organization where 42 are strongly agree
11. Employees regarding the employee development services provided by the organization where 29 have extremely satisfied,32 are satisfied.

5.2 SUGGESTIONS

1. The employees must be encouraged and appreciated at their workplace.
2. There must be growth in the career so that the employees get motivated and get dedicated to the work.
3. The supervisors must get connected with the employees and get continuous feedback.
4. A satisfactory privilege and benefits should be given to employees.
5. The suitable strategies should be implemented or converted into practical action.
6. The employees must be updated with the HR policies and programs that are introduced.
7. There is less appreciation for the work done by employees.
8. Most of them have attended the training programs at work.
9. Many respondents do not agree with the point that organizations strategies have been implemented into practical actions.
10. Most of the employees did not find any growth in their career within the past 2 years.

5.3 CONCLUSION

From the above view the impact of personal opinion of the employees depends upon the management and organization giving the conclusion that an increase in communication with the employees by the supervisors of the ZESTWINGS INFORMATICS PVT LTD extends the performance of employees. The organization will be profitable by the ways of personal dedication towards work which explains the benefits of employees.

BIBLIOGRAPHY

Topic	Source
Career Planning & Development-Stages	Binty Agarwaal, slideshare.net
Manpower Development	Luke Arthur, Demand Media
Planning Process	Smriti Chand, yourarticlelibrary.com
Objectives of Career Planning, Benefits of Career Planning	Smriti Chand, yourarticlelibrary.com
Advantages of Career Planning Limitations of Career Planning	IBM Survey, ukessays.com
Need for Career Planning	Linda Surrell, Career Planning- A Life Long Process
Terminologies	Smriti Chand, yourarticlelibrary.com
Career Development	Herr, E.L., & Cramer, S. H., Career guidance
Other Definitions	en.wikipedia.org, google knowledge box